

LIMITED OFFICIAL USE
Department of State

INCOMING
TELEGRAM 100
7620

PAGE 01
ACTION EB-08

SUVA 02823 120050Z

INFO	OCT-01	ADS-00	AID-07	INR-10	SS-15	CIAE-00	EA-10
	ICA-11	DODE-00	H-01	NSC-05	NSAE-00	COME-00	L-03
	LAB-04	CTME-00	TRSE-00	INT-05	ITC-01	PA-01	CEA-01
	OMB-01	STR-11	FRB-03	AGR-01	SP-02	SPRS-02	/103 W
				-----366063 121239Z 750			

R 112251Z AUG 81
FM AMEMBASSY SUVA
TO SECSTATE WASHDC 4178
INFO AMEMBASSY WELLINGTON

LIMITED OFFICIAL USE SUVA 2823

EC 12065: NA
TAGS: ETRD, EAGR, FJ, NZ
SUBJECT: SALE OF U. S. SURPLUS BUTTER: A MODEST
PROPOSAL

REF: (A) STATE 209280, (B) STATE 208877

1. EMBASSY APPRECIATES INFO CONTAINED REFTELS AND HAS USED IT TO GOOD ADVANTAGE IN DEALING WITH THE ISSUE LOCALLY. NONETHELESS, SALE OF BUTTER TO NZ COMING ON THE HEELS OF 39 PERCENT RISE IN RETAIL PRICE OF BUTTER IN FIJI ASSOCIATED WITH PRICING POLICY OF NZ DAIRY BOARD HAS PRODUCED SOME MISUNDERSTANDING.

2. IN THIS REGARD, AND WHILE EMBASSY UNDERSTANDS THAT US/NZ CONTRACT SPECIFICALLY PRECLUDES U. S. FROM SELLING BUTTER IN TRADITIONAL NZ MARKETS DURING LIFE OF AGREEMENT, WE WONDER WHETHER IT MIGHT NOT BE POSSIBLE FOR WASHINGTON TO APPROACH GNZ AND SEEK ITS CONCURRENCE IN SELLING SMALL LOT (1500 TONS) OF U. S. SURPLUS BUTTER TO FIJI. SUCH AN APPROACH WOULD DEMONSTRATE OUR GOODWILL TOWARD FIJI AND, IF GNZ IS AMENABLE TO THE PROPOSAL, PROVIDE RELIEF TO THE FIJI CONSUMER. FYI: A COMPLICATING FACTOR IN THIS IS REQUIREMENT THAT FIJI PURCHASE "FRESH BUTTER" RATHER THAN OLDER STOCKS BECAUSE IT IS UNABLE TO PROCESS INTO OIL. END FYI.

3. WOULD APPRECIATE DEPT'S AND WELLINGTON'S COMMENTS ON ABOVE.
BODDE

DEPARTMENT OF STATE A/CDC/MR	
REVIEWED BY <u> J </u>	DATE <u>4/11/84</u>
RDS ☐ or XDS ☐ EXT. DATE _____	
TO ADYH. _____ REASON(S) _____	
ENDORSE EXISTING MARKINGS _____	
DECLASSIFIED ☐ RELEASABLE ☒	
RELEASE DENIED ☐	
PA or FOI EXEMPTIONS _____	

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